

HEALTHCARE FINANCE CONSULTING

THE SISUNG GROUP
INNOVATING HEALTHCARE FINANCE



In these times of rising costs and constant Medicaid budget cuts, healthcare providers must strive to be innovative and work to maximize revenues and save on costs. The Sisung Group has provided services to individual hospitals, parishes and other healthcare providers, and has worked with state Departments of Health and Hospitals and legislators over the past five years to develop financial programs that assist healthcare providers in financing their services to allow them to focus on their core mission of public health. Our work includes creation and implementation of innovative strategies utilizing unused Medicaid Upper Payment Limit Caps (UPLs), Certified Public Expenditures (CPEs) and Intergovernmental Transfers (IGTs).

The Sisung Group has, over the past twenty-five years, participated in securing over \$1 billion in financing for Louisiana hospitals and in managing over \$250 million of hospital assets. To enhance its services, since 2010 the Sisung Group has worked with national healthcare consulting firms which cumulatively have provided several decades of healthcare consulting services to private companies, public sector entities and healthcare organizations in 40 different states. The Sisung Group is now working to develop Medicaid-focused revenue enhancement programs for hospitals, nursing homes, parish health authorities, criminal justice entities and ambulance service providers, amongst others. Most recently, the Sisung Group, working with public hospitals, collaborated with the state of Louisiana to develop and implement hospital UPL and physician UPL programs. The hospitals represented by the Sisung Group were the first public hospitals in Louisiana to participate in such programs. Over just the first year of these programs, over \$100 million in additional healthcare support will have been generated in Louisiana and the programs are anticipated to continue to generate hundreds of millions more moving forward.



The Sisung Group team continues to work with its clients to create new and innovative programs that financially enable delivery of healthcare services to the low-income and needy. Our financial consulting work is generating increased funding for programs that assist juveniles with mental health disorders, assist senior citizens with healthcare and related services and enable Emergency Medical Services teams to provide better coverage, amongst many other programs.. All of these critical healthcare services are in desperate need of funds to finance their delivery and the Sisung Group is committed to enabling its clients to continue to deliver these services.



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